

November 14, 2025

BSE Ltd. P J Towers, Dalal Street, Fort Mumbai – 400001 Scrip Code: 543272	National Stock Exchange of India Limited (NSE). Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400051 Symbol: EASEMYTRIP
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Subject: Media Release

Dear Sir/Madam,

In terms of regulation 30 of the SEBI (LODR) Regulations, 2015, we are enclosing herewith a copy of the media release titled **“EaseMyTrip Sustains Strong Momentum in Q2 FY26 with EBITDA rising by 76.3%; Supported by Robust International and Hotel Segment Growth”** being issued to the media.

The aforesaid information will also be hosted on the website of the Company at <https://www.easemytrip.com/investor-relations.html>.

You are requested to take the aforesaid on record.

Thanking you,

For Easy Trip Planners Limited

PRIYANKA
TIWARI

Digitally signed by PRIYANKA
TIWARI
Date: 2025.11.14 22:07:39 +05'30'

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Q2 FY2026
PRESS RELEASE



14th November 2025

**EaseMyTrip Sustains Strong Momentum in Q2 FY26 with EBITDA rising by 76.3%;
Supported by Robust International and Hotel Segment Growth**

- *Dubai operations recorded Gross Booking Revenue (GBR) of INR 361.7 Cr, representing a 109.7% year-on-year increase. 77.8% growth in GBR for the Hotel and Holiday Segment.*

New Delhi, November 14, 2025 – EaseMyTrip, one of India's leading online travel-tech platforms, sustained its growth momentum in Q2 FY26. The company recorded a Gross Booking Revenue of INR 1,958.7 Cr, Revenue from Operations of INR 118.3 Cr, EBITDA of INR 12.1 Cr – with EBITDA margin of 9.6% which grew by 76.3% QoQ, and Total Comprehensive Income of 13.5 Cr*.

Focused non-air segment strategies drove robust growth in these verticals. In Q2 FY26, hotel and holiday bookings grew by 93.3% year-on-year, rising from 2.2 lac to 4.2 lac ~averaging 4,600 room nights booked daily. Similarly, the trains, buses, and others segment recorded 16.0% growth year-on-year, with bookings increasing from 2.8 lac to 3.3 lac.

EaseMyTrip's international expansion plans continued to yield strong results. Its Dubai operations maintained an impressive growth trajectory, reinforcing the company's presence in high-potential international markets. In Q2 FY26, Dubai operations recorded Gross Booking Revenue (GBR) of INR 361.7 Cr, compared to INR 172.5 Cr in the corresponding quarter of the previous year, representing a 109.7% year-on-year increase. This strong performance reflects the sustained growth in international travel and operational scale-up.

During the quarter, EaseMyTrip advanced its vision of becoming a comprehensive travel platform that delivers greater value to customers under its EMT 2.0 initiative. This forward-looking strategy emphasizes diversification into high-margin segments such as hotels, wellness, holidays, and mobility services, creating a more resilient business model with multiple revenue streams. Complementing this, the company is pursuing acquisitions in profitable businesses that leverage its strong brand and distribution network, further enhancing its portfolio.

EaseMyTrip made significant acquisitions to strengthen its operational footprint. The company acquired a 50% stake in Three Falcons Notting Hill Limited, which owns The Knight of Notting Hill, a luxury boutique hotel in London. This acquisition marks the company's entry into the high-end international hospitality market and provides access to one of the world's most attractive tourism destinations. EaseMyTrip also acquired 100% of AB Finance Private Limited, which owns a premium commercial property in Gurugram, India. This acquisition will help support EaseMyTrip's growing operational needs and provide the necessary infrastructure to accommodate its expanding business.

In addition to this, EaseMyTrip has partnered with Hoi to launch India's first Smart Kiosk Rewards Program, transforming airport dining into a value-driven experience. Passengers can now earn ₹500 EaseMyTrip coupons with each kiosk order and a chance to win a ₹5,000 voucher monthly. This collaboration enhances convenience, reduces wait times, and rewards passengers, aligning with EaseMyTrip's focus on innovative, customer-centric travel solutions.

For enhancing its customer retention strategy, EaseMyTrip partnered with MoEngage to deliver personalised, real-time engagement. By consolidating customer data, this collaboration drives repeat bookings and increases lifetime value, reinforcing the company's growth objectives.

On the marketing front, EaseMyTrip continued to offer compelling value to its customers during Q2 FY26. The company celebrated India's 79th Independence Day with the Azadi Mega Sale, offering up to 79% off

on selected stays, along with exciting discounts across flights, hotels, buses, and holiday packages. In September 2025, EaseMyTrip launched the Dussehra Sale, featuring attractive discounts on flights, hotels, buses, cabs, and holiday packages, offering up to INR 8000 off on flights and up to INR 10000 off on hotels.

In another notable achievement, EaseMyTrip co-presented the Filmfare Awards Punjabi 2025. This prestigious event, which marks the return of the awards after an eight-year gap, provided the company with high-profile exposure through significant on-air and on-ground visibility. By aligning with one of the most celebrated stages of Punjabi cinema, EaseMyTrip reinforced its brand identity while also offering exclusive travel deals, deepening its engagement with India's vibrant cultural and lifestyle industry.

The company formed a strategic partnership with FreeAgent, the global leader in athlete networking, to simplify global travel for cricketers and sports professionals and additionally signed an MoU with Timbuckdo, a student-focused platform, to offer exclusive discounts for students on flights, buses, hotels, and travel experiences.

In a significant leadership update, Mr. Nishant Pitti, Founder and Chairman, assumed the role of Chairman cum Managing Director (CMD), reflecting his ongoing leadership at the company and ensuring strategic alignment with long-term growth objectives.

EaseMyTrip has built a strong presence across 10 countries, serving a premium user base of over 30 million customers, and supporting a network of 72,000+ registered travel agents. With 1,700+ employees, the company boasts a 94% repeat transaction rate, 400+ domestic and international airline partnerships, and access to 2.9 million+ hotel listings worldwide.

Looking ahead, EaseMyTrip continues to expand internationally, with new offices and subsidiaries, as well as a focus on regional product verticals to deepen market penetration and provide localised solutions. The company is leveraging data-driven strategies and technology-led innovation to personalise and enhance the travel experience for its growing global customer base. As part of its EMT2.0 initiative, EaseMyTrip is establishing itself as a one stop travel solution, further diversifying its portfolio and driving growth.

Q2 Key Developments:

Dubai Operations: Maintained Impressive Growth Trajectory:

EaseMyTrip has achieved a remarkable 109.7% Y-o-Y increase from INR 172.5 Cr to INR 361.7 Cr in GBR from its Dubai operations. This significant growth underscores the company's expanding footprint in the region and its continued success.

Hotel and Packages: Continued Success in the Non-Air Segment:

Focused non-air segment strategies fueled strong growth in the vertical. Hotel and holiday bookings registered 93.3% year-on-year, rising from 2.2 lac to 4.2 lac ~averaging 4,600 room nights booked daily. The trains, buses, and others segment recorded a 16.0% year-on-year growth, with bookings increasing from 2.8 lac to 3.3 lac.

EMT 2.0 Strategy: Shaping the Future of Comprehensive Travel Solutions

EaseMyTrip advanced its vision of becoming a comprehensive travel platform that delivers greater value to customers under its EMT 2.0 initiative. This forward-looking strategy emphasizes diversification into high-

margin segments such as hotels, wellness, holidays, and mobility services, creating a more resilient business model with multiple revenue streams. The company continues to make acquisitions in profitable businesses that benefit from EaseMyTrip's strong brand and distribution channels, further strengthening its portfolio, and establish EaseMyTrip as a one stop travel solution. This approach is also nurturing India's next generation of entrepreneurs.

Acquisitions: Expanding Operational Footprint

In addition to strategic partnerships, EaseMyTrip made several key acquisitions. EaseMyTrip acquired a 50% stake in Three Falcons Notting Hill Limited, which owns The Knight of Notting Hill, a luxury boutique hotel in London to open the door to the high-end international hospitality market. The company acquired 100% of AB Finance Private Limited, which owns a premium commercial property in Gurugram, India to support EaseMyTrip's growing operational infrastructure.

Strategic Partnership: Hoi and EaseMyTrip Smart Kiosk Rewards Program

EaseMyTrip has partnered with Hoi to launch India's first Smart Kiosk Rewards Program, transforming airport dining into a value-driven travel experience. Passengers using Hoi's contactless kiosks at major airports can earn instant ₹500 EaseMyTrip coupons and participate in a monthly ₹5,000 voucher draw. This collaboration aims to enhance passenger engagement while addressing wait times and travel costs, positioning EaseMyTrip as a leader in innovative airport services.

Strategic Partnership: MoEngage Collaboration

EaseMyTrip has partnered with MoEngage to enhance customer retention and lifetime value. This collaboration will enable personalised, one-to-one traveller engagement by consolidating customer data, driving repeat bookings, and boosting growth, reinforcing EaseMyTrip's commitment to a data-driven, customer-centric approach.

Strategic Partnership: EaseMyTrip Co-Presents Filmfare Awards Punjabi 2025

EaseMyTrip co-presented the Filmfare Awards Punjabi 2025, gaining significant visibility during the star-studded event in Mohali. This collaboration strengthens EaseMyTrip's presence in the culture and lifestyle sector while offering exclusive travel deals to audiences.

High-Impact Consumer Campaigns: Azadi Mega Sale and Dussehra Sale

EaseMyTrip launched two major consumer campaigns to stimulate travel demand during key seasons:

Azadi Mega Sale (July 29 – August 6, 2025): The campaign offered up to 79% off on select hotels, up to 30% off on flights, ₹500 off on buses and cabs, and holiday packages starting at ₹7,999. Exclusive partnerships with ICICI Bank, BOBCARD, and AU Small Finance Bank provided additional benefits. Airline collaborations included Air India, British Airways, Qatar Airways, SpiceJet, and more.

Dussehra Sale (September 23 – 26, 2025): The campaign offers up to ₹8,000 off on flights, up to ₹10,000 off on hotels, ₹500 off on buses and cabs, and holiday packages starting at ₹9,999. Exclusive partnerships with ICICI Bank, RBL Bank, and AU Small Finance Bank provide additional benefits. Airline collaborations include American Airlines, Turkish Airlines, Air India, Lufthansa, and more.

Strategic Partnership: FreeAgent Collaboration

During Q2 FY26, EaseMyTrip partnered with FreeAgent, the global leader in athlete networking, to simplify global travel for cricketers and sports professionals. This collaboration enables EaseMyTrip to offer specialised travel solutions, including flight bookings, visa support, and end-to-end mobility services for athletes worldwide.

Strategic Partnership: Timbuckdo MoU

EaseMyTrip also signed an MoU with Timbuckdo, a student-focused platform, to offer exclusive discounts for students on flights, buses, hotels, and travel experiences. This partnership aims to make travel more affordable for India's Gen Z and young travellers, positioning EaseMyTrip as a key player in the expanding student travel market.

Leadership Update: Nishant Pitti Assumes CMD Role

In Q2 FY26, Mr. Nishant Pitti, Founder and Chairman, assumed the role of Chairman cum Managing Director (CMD), reflecting his ongoing leadership at the company and ensuring strategic alignment with long-term growth objectives. This transition further solidifies the company's leadership and vision for the future.

Global Expansion: Strong Presence and Market Penetration

EaseMyTrip has built a strong presence across 10 countries, serving a premium user base of over 30 million customers, and supporting a network of 72,000+ registered travel agents. With 1,700+ employees, the company boasts a 94% repeat transaction rate, 400+ domestic and international airline partnerships, and access to 2.9 million+ hotel listings worldwide.

EaseMyTrip Sustains Strong Momentum in Q2 FY26 with EBITDA rising by 76.3%; Supported by Robust International and Hotel Segment Growth

- *Dubai operations recorded Gross Booking Revenue (GBR) of INR 361.7 Cr, representing a 109.7% year-on-year increase. 77.8% growth in GBR for the Hotel and Holiday Segment.*

New Delhi, November, 2025: Easy Trip Planners ([BSE: 543272](#) | [NSE: EASEMYTRIP](#)), announced its Q2 FY26 financial results. The company provides a wide range of travel-related products and services, catering to both domestic and international travellers. With innovative tools and comprehensive information, it empowers customers to seamlessly research, plan, and book their travel needs. Expanding beyond air travel, the company offers services in hotels, holidays, and bus/train/cab/cruise/charter bookings along with other ancillary services, further enhancing its global presence and establishing itself as a one stop travel solution, while continuing to serve millions of satisfied customers.

Q2 FY26 Performance Highlights:

- Hotel nights bookings rose from 2.2 lac to 4.2 lac, an increase of 93.3% y-o-y ~ averaging 4,600 room nights booked daily.
- Bookings in the Train, Buses and Others segment rose by 16.0% Y-o-Y from 2.8 lac to 3.3 lac
- Dubai operations recorded Gross Booking Revenue of INR 361.7 Cr as against INR 172.5 Cr in the same period last year, representing a year-on-year increase of 109.7%
- Gross Booking Revenue of INR 1958.7 Cr
- Total Revenue from Operations was INR 118.3 Cr grew by 4.0% QoQ
- EBITDA was INR 12.1 Cr with margin of 9.6% grew by 76.3% QoQ
- Total Comprehensive Income was INR 13.5 Cr*

Commenting on the results, Nishant Pitti, Chairman, Managing Director & Founder of Easy Trip Planners, said:

"EaseMyTrip delivered a strong sequential performance in Q2 FY26, demonstrating operational resilience and strategic progress across our business verticals. We reported a Gross Booking Revenue of INR 1958.7 Cr, Revenue from Operations of INR 118.3 Cr, EBITDA of INR 12.1 Cr with margin of 9.6%, and Total Comprehensive Income of INR 13.5 Cr. This quarter's performance reflects the strength of our diversified business model, the success of our non-air strategy, and our continued commitment to expand EaseMyTrip's global footprint.*

Our Dubai operations sustained an upward trajectory, achieving a 109.7% year-on-year increase in GBR, from INR 172.5 Cr to INR 361.7 Cr, highlighting the effectiveness of our international growth initiatives. The Hotel and Packages segment remained a key driver of growth, delivering 93.3% year-on-year increase in bookings, ~averaging 4,600 room nights booked daily. Additionally, an ~average of 22,400 flight segments were booked daily.

Q2 FY26 was also notable for strategic innovation and partnerships. The launch of EaseMyTrip 2.0 marked a milestone in our evolution toward a comprehensive travel ecosystem connecting people, experiences, and destinations. We strengthened our portfolio through key acquisitions and collaborations, enhanced our visibility through marquee events, all while maintaining our focus on delivering exceptional customer satisfaction and sustainable growth.

As I step into the role of Chairman and Managing Director, my priority is to reinforce EaseMyTrip's long-term vision and strategic direction, create lasting value for our shareholders, and continue driving innovation that shapes the future of travel."

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**Including Other Comprehensive income and excluding Minority Interest and exceptional items*

This press release may include statements of future expectations and other forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects upon Easy Trip Planners and its subsidiaries/ associates. These forward-looking statements involve known or unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others: general economic and business conditions in India and overseas, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currency changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the related industries, increasing competition in and the conditions of the related industries, changes in political conditions in India and changes in the foreign exchange control regulations in India. Neither Easy Trip Planners, nor our directors, or any of our subsidiaries/associates assume any obligation to update any forward-looking statement contained in this release.

EaseMyTrip: A trailblazer in the OTA space

